



| Program Title | Length | Classroom Format | Classroom Hours | e-Learning Format | e-Learning Duration |
|---|---------|---------------------|--------------------|----------------------|------------------------|
| Adapting Your Leadership Style | ½ Day | \checkmark | 4 | ✓ | 1h 5m |
| The Art of Effective Communication | 2 Days | ✓ | 16 | | |
| The Art of Influencing Others | 2 Days | ✓ | 16 | ✓ | 1h 20m |
| Assertiveness Skills | ½ Day | ✓ | 4 | ✓ | 55m |
| Balancing Priorities | ½ Day | ✓ | 4 | ✓ | 45m |
| Behavioral Interviews | ½ Day | ✓ | 4 | √ | 1h 16m |
| Business Etiquette | 1 Day | ✓ | 8 | ✓ | 1h 45m |
| Challenging Negative Attitudes | 1 Day | ✓ | 8 | | |
| Coaching Conversations | 1⁄2 Day | ✓ | 4 | √ | 51m |
| Coaching for Development | 1⁄2 Day | ✓ | 4 | √ | 55m |
| The Communication Mystery: Solved | 1 Day | ✓ | 8 | | |
| Creative Problem Solving | 1 Day | ✓ | 8 | √ | 1h 16m |
| Critical Thinking Skills | 1⁄2 Day | ✓ | 4 | √ | 45m |
| Critical Thinking Skills - Applied | 1⁄2 Day | ✓ | 4 | √ | 35m |
| Cultural Competency | 1 Day | ✓ | 8 | ✓ | 48m |
| Customer Service Over the Phone | ½ Day | ✓ | 4 | | |
| Delegating for Growth | 1⁄2 Day | ✓ | 4 | √ | 45m |
| Developing Positive Relationships at Work | 1⁄2 Day | ✓ | 4 | √ | 45m |
| Developing Your Direct Reports | 1⁄2 Day | ✓ | 4 | √ | 55m |
| Diversity Awareness | 1⁄2 Day | ✓ | 4 | √ | 45m |
| Effective Listening Skills | ½ Day | \checkmark | 4 | √ | 50m |
| Effective Negotiation Skills | 1 Day | \checkmark | 8 | | |
| Emotional Intelligence | ¹∕₂ Day | \checkmark | 4 | \checkmark | 55m |
| Employee Engagement | ¹∕₂ Day | \checkmark | 4 | \checkmark | |
| Ethics in the Workplace | ¹∕₂ Day | √ | 4 | ✓ | 50m |
| Financial Intelligence | ¹∕₂ Day | \checkmark | 4 | \checkmark | 50m |
| Fundamentals of Strategic Planning | 1 Day | \checkmark | 8 | \checkmark | 45m |
| The Golden Rule | ½ Day | ✓ | 4 | \checkmark | 53m |



REPRODUCIBLE TRAINING LIBRARY Customizable Soft-Skills Courseware

0725.014.123 0741.097.033

| Program Title | Length | Classroom Format | Classroom Hours | e-Learning Format | e-Learning Hours |
|--|--------|---------------------|--------------------|----------------------|---------------------|
| How to Handle Change and Upheaval | ½ Day | \checkmark | 4 | | |
| How to Make Yourself Indispensable | ½ Day | \checkmark | 4 | \checkmark | 55m |
| How to Manage Your Emotions | ½ Day | \checkmark | 4 | \checkmark | 55m |
| Ideas Into Action | ½ Day | \checkmark | 4 | \checkmark | 1h |
| Increasing Your Emotional Intelligence | ½ Day | \checkmark | 4 | \checkmark | 1h 10m |
| Leadership 101 | ½ Day | \checkmark | 4 | \checkmark | 55m |
| Leading Others Through Change | 1 Day | \checkmark | 8 | \checkmark | 1h 32m |
| Learning to Manage | ½ Day | \checkmark | 4 | \checkmark | 1h 25m |
| Managing Offsite Employees | ½ Day | ✓ | 4 | \checkmark | 50m |
| Managing Teams | 1 Day | ✓ | 8 | | |
| Managing Up | ½ Day | ✓ | 4 | \checkmark | 1h 5m |
| Meetings | ½ Day | ✓ | 4 | \checkmark | 48m |
| Mental Models | ½ Day | ✓ | 4 | √ | 45m |
| Motivating Employees to Be Their Best | 1 Day | ✓ | 8 | \checkmark | 1h 21m |
| The Multi-Generational Workplace | ½ Day | ✓ | 4 | | |
| Navigating Difficult Conversations | ½ Day | ✓ | 4 | \checkmark | 30m |
| Onboarding | ½ Day | ✓ | 4 | \checkmark | 50m |
| Organizational Trust | ½ Day | ✓ | 4 | \checkmark | 30m |
| Performance Management | 1 Day | ✓ | 8 | | |
| Positive Approaches to Resolving Performance & Conduct Problems | ½ Day | \checkmark | 4 | | |
| Preventing Workplace Harassment | ½ Day | \checkmark | 4 | | |
| Productive Work Habits | ½ Day | \checkmark | 4 | \checkmark | 50m |
| Real-World Project Management | 2 Days | \checkmark | 16 | | |
| Resilience | ½ Day | \checkmark | 4 | \checkmark | 55m |
| Selling Essentials: Coaching for Performance | ½ Day | \checkmark | 4 | \checkmark | 1h 10m |
| Selling Essentials: Developing Clients for Life | ½ Day | \checkmark | 4 | \checkmark | 1h 10m |
| Selling Essentials: Opening the Sales Call | ½ Day | ✓ | 4 | \checkmark | 55m |
| Selling Essentials: Presenting Solutions, Overcoming Objections, and Closing the Sale | ½ Day | ~ | 4 | ~ | 1h 5m |
| Selling Essentials: Prospecting and Territory Management | ½ Day | ~ | 4 | ~ | 1h 5m |
| Selling Essentials: Understanding the Sales Cycle | ½ Day | \checkmark | 4 | \checkmark | 1h |



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| Selling Essentials: What to Ask and How to Listen | ½ Day | ✓ | 4 | \checkmark | 55m | |
| Skillful Collaboration | ½ Day | ✓ | 4 | \checkmark | 1h | |
| Social Media at Work | ½ Day | ✓ | 4 | \checkmark | 55m | |
| Solid Business Writing | ½ Day | ✓ | 4 | \checkmark | 57m | |
| Succession Planning | 1 Day | \checkmark | 8 | \checkmark | 1h 26m | |
| Super Manager | ½ Day | ✓ | 4 | \checkmark | 1h | |
| Supervisor Communication Skills | 1 Day | \checkmark | 8 | \checkmark | 1h 27m | |
| Systems Thinking | ½ Day | \checkmark | 4 | \checkmark | 1h | |
| Taking Control of Conflict | ½ Day | \checkmark | 4 | \checkmark | 1h 15m | |
| Talk Like a Leader | ½ Day | \checkmark | 4 | \checkmark | 1h | |
| Team Chemistry | ½ Day | ✓ | 4 | \checkmark | 1h 5m | |
| Team Excellence | ½ Day | \checkmark | 4 | \checkmark | 55m | |
| Time Management | 1 Day | \checkmark | 8 | \checkmark | 1h 15m | |
| The Toughest Supervisor Challenges | ½ Day | ✓ | 4 | \checkmark | 55m | |
| What Customers Really Want | 1 Day | ✓ | 8 | | | |
| Why We Struggle with Tough Decisions | ½ Day | ✓ | 4 | \checkmark | 1h | |
| Women and Leadership | ½ Day | √ | 4 | \checkmark | 83m | |

"We absolutely love the RTL Ultimate Collection. When utilizing the content, I notice that our employees are engaged and your modules allow for employees to learn and specifically apply the new skills to their specific work areas (and personal lives for that matter). I particularly value your dedication to the diversity of learning that is evident in your materials. The RTL boldly challenges the learner to not just listen to and sit through a training, but to engage, think and apply the new skills learned in each specific module."

> Joey Monahan Employee Development Education Specialist Tampa General Hospital

Contact

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