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TRAINING KITS 2016

Compotonco	Broduct Title	Dries Fra	nachot Franco
Competence CHANGE MANAGEMENT	Product Title How to Handle Change & Upheaval	Price En Pret 495 C	t pachet Eng & 70
CHANGE WANAGEMENT	How to Handle Change & Upheaval Leading Others Through Change *	495€	70
COACHING	Coaching for Development *	495 €	70
	Coaching Conversations *	495 €	70
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	Motivating Employees to Be Their Best *	495 €	70
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	Supervisor Communication Skills *	495 €	70
	Navigating Difficult Conversations *	495 €	70
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	What Customers Really Want	495€	70
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DIVERSITY &	Cultural Competency *	495 €	70
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	Women and Leadership *	495 €	7(
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	Developing Positive Relationships at Work *	495 €	7
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	Organizational Trust *	495€	7
	Behavioral Interviews *	495€	7
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	Talk like a leader *	495 €	7
	Supervisor Communication Skills *	495€	7
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	Productive Work Habits * Managing Offsite Employees *	495 €	700 0
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SELLING ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *	495 €	700 🤅
	Selling Essentials: Prospecting & Territory Management *	495€	700 €
	Selling Essentials: Opening the Sales Call * Selling Essentials: What to Ask & How to Listen *	495 € 495 €	700 0
	Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *	495€	700 0
	Selling Essentials: Developing Clients for Life *	495 €	700 0
	Selling Essentials: Coaching for Performance *	495€	700 🤅
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TEAM BUILDING	Skillful Collaboration * Managing Teams *	495 €	700 0
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5	Any 5 Titles		
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SELLING ESSENTIALS		1.495 €	450 Euro / Ki
SELLING ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management *	1.495 €	450 EURO / KI
SELLING ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Opening the Sales Call *		
SELLING ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Opening the Sales Cal * Selling Essentials: What to Ask & How to Listen *	2.446 €	
SELLING ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Opening the Sales Call *		
SELLING ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Opening the Sales Call * Selling Essentials: What to Ask & How to Listen * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *		
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SELLING ESSENTIALS BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: What to As & How to Listen * Selling Essentials: What to As & How to Listen * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Developing Clients for Life * Selling Essentials: Coaching for Performance *		
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	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Opening the Sales Call *         Selling Essentials: What to Ask & How to Listen *         Selling Essentials: Presentials: Presentians Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Work ofter *         Real-Work ofter *         Real-Work ofter *	2.446 ¢	4.000 €
	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Opening the Sales Call * Selling Essentials: What to As & How to Listen * Selling Essentials: Developing Clients for Life * Selling Essentials: Coaching for Performance * Balancing priorities * Business Eriquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Financial Intelligence * Mental Models *	2.446 ¢	4.000 €
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	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: What to Ask & How to Listen *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Developing Clients for Life *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *	2.446 ¢	4.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Vorspecting & Territory Management *         Selling Essentials: What to As & How to Listen *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *	2.446 ¢	4.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Opening the Sales Call *         Selling Essentials: New Tous Sales Call *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Developing Clients for Life *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Influencing Others *         Challenging Negative Attrudes at Work	2.446 ¢	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Vorspecting & Territory Management *         Selling Essentials: What to As & How to Listen *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: What to Ask & How to Listen *         Selling Essentials: Developing Clients for Life *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics coaching et al.         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Effective Attitudes at Work         Developing Positive Relationships at Work	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: What to Ask & How to Listen *         Selling Essentials: Developing the Sales Call *         Selling Essentials: Coaching Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Developing Clients for Life *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business: Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Effective Relationships at Work         Developing Regative Attudes at Work         Developing Resitive Relationships at Work         How to Manage Your Emotions *         Meetings *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Vhat to Ask # How to Listen *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coexing for Performance *         Balancing priorities *         Balancing priorities *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Effective Actions * Work         Developing Positive Relationships at Work         How to Manage Your Emotions *         Mettings *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: What to Ask & How to Listen *         Selling Essentials: Developing the Sales Call *         Selling Essentials: Coaching Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Developing Clients for Life *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business: Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Effective Relationships at Work         Developing Regative Attudes at Work         Developing Resitive Relationships at Work         How to Manage Your Emotions *         Meetings *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Vhat to Ask # How to Listen *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coexing for Performance *         Balancing priorities *         Balancing priorities *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Anagement *         The Art of Effective Communication *         The Art of Effective Communication *         The Art of Effective Relationships at Work         Hove to Manage Your Emotions *         Meetings *         Adapting Your Leadership Style *         Assertive Problem Solving *         Navigating Difficult Conversations *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Opening the Sales Call *         Selling Essentials: Networks & How to Listen *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Effective Communication *         Mental Models *         Adapting Positive Relationships at Work         How to Manage Your Emotions *         Meeting *         Adapting Your Leadership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Effective Listening Skills *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Volumity Solutions, Overcoming Objections, & Closing the Sales *         Selling Essentials: Developing Clients for Life *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         Mental Models *         Adapting Your Leadership Style *         Assertings *         Meetings *         Crailenging Difficult Conversations *         Meetings *	2.446 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Opening the Sales Call *         Selling Essentials: Networks & How to Listen *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Effective Communication *         Mental Models *         Adapting Positive Relationships at Work         How to Manage Your Emotions *         Meeting *         Adapting Your Leadership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Effective Listening Skills *	2.446 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: What to Ask & How to Listen *         Selling Essentials: Developing Clients for Life *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics Essentials: Coaching the Sales Call *         Selling Essentials: Coaching the Sales Call *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         Meetings *         Adapting Your Leadership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Effective Ustening Skills	2.446 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: What to As & How to Listen *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Effective Communication *         Mental Models *         Adapting Your Leadership Style *         Adapting Your Leadership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Headership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Headership Style *         Assertiveness Skills *         Ideas Into Act	2.446 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Influencing Others *         Challenging Negative Atitudes at Work         Developing Positive Relationships at Work         Developing Your Leadership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Hedeing true Skills *         Lectave Problem Solving *         Navigating Officult Lowersations *         Effective Listening Akills *         Ledas Into Action *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: What to Ask & How to Listen *         Selling Essentials: Developing Clients for Life *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics Essentials: Coaching the Sales Call *         Selling Essentials: Coaching the Sales Call *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         Meetings *         Adapting Your Leadership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Effective Ustening Skills	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Norspecting & Territory Management *         Selling Essentials: What to Ask & How to Listen *         Selling Essentials: Developing Clients for Life *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Influencing Others *         Challenging Negative Attitudes at Work         Developing Positive Relationships at Work         How to Manage Your Emotions *         Meetings *         Adapting Your Leadership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Productive Work Habits *         Social Media at Work *         Track of Influencing Conters *         Coaching for Development *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Effective Communication *         The Art of Influencing Others *         Challenging Negative Attitudes at Work         Developing Positive Relationships at Work         How to Manage Your Emotions *         Meteting *         Adapting Your Leadership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Effective Listening Skills *         Ideas Into Action *         Increasing Your Emotional Intellige	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Verspecting & Territory Management *         Selling Essentials: Verspecting & Territory Management *         Selling Essentials: Versenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Eriquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time At of Effective Communication *         The Att of Effective Communication *         The Att of Influencing Others *         Challenging Negative Attitudes at Work         Developing Positive Relationships at Work         How to Manage Your Emotions *         Meetings *         Adapting Your Leadership Style *         Assertive Problem Solving *         Navigating Ufficult Conversations *         Effective Ustening Skills *         Ideas Into Action *         Increasing Your Leadership Style *         Assertive Problem Solving *         Coaching for	2.446 € 3.495 €	4.000 ( 6.000 ( 6.000 (
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: What to As & How to Listen *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Influencing Others *         Chalenging Negative Atitudes at Work         Developing Positive Relationships at Work         How to Manage Your Emotions *         Meeting *         Adapting Your Leadership Style *         Assertiveness Skills *         Creative Problem Solving *         Navigating Difficult Conversations *         Hetening Skills *         Ideas Into Action *         Increasing Your Leadership Style *         Ascertive Problem Solving *	2.446 € 3.495 € 3.495 €	4.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Verspecting & Territory Management *         Selling Essentials: Verspecting & Territory Management *         Selling Essentials: Versenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Eriquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time At of Effective Communication *         The Att of Effective Communication *         The Att of Influencing Others *         Challenging Negative Attitudes at Work         Developing Positive Relationships at Work         How to Manage Your Emotions *         Meetings *         Adapting Your Leadership Style *         Assertive Problem Solving *         Navigating Ufficult Conversations *         Effective Ustening Skills *         Ideas Into Action *         Increasing Your Leadership Style *         Assertive Problem Solving *         Coaching for	2.446 € 3.495 € 3.495 €	4.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle *         Selling Essentials: Prospecting & Territory Management *         Selling Essentials: Vorspecting & Territory Management *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale *         Selling Essentials: Coaching for Performance *         Balancing priorities *         Business Etiquette *         Critical Thinking Skills *         Diversity Awareness Training *         Ethics in the Workplace *         Financial Intelligence *         Mental Models *         Real-World Project Management         Solid Business Writing *         Time Management *         The Art of Effective Communication *         The Art of Effective Communication *         The Art of Influencing Others *         Challenging Negative Attitudes at Work         Developing Positive Relationships at Work         How to Manage Your Emotions *         Meetings *         Adapting Vour Leadership Style *         Assertiveness Pokells Soling *         Ideas Into Action *         Increasing Your Emotional Intelligence *         Productive Work Habits *         Social Media at Work *         T	2.446 € 3.495 € 3.495 €	430 E010 / AL 4.000 € 6.000 € 6.000 €