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TRAINING KITS 2016

Compotonco	Broduct Title	Dries Fra	nachot Franco
Competence CHANGE MANAGEMENT	Product Title How to Handle Change & Upheaval	Price En Pret 495 C	t pachet Eng & 70
CHANGE WANAGEMENT	How to Handle Change & Upheaval Leading Others Through Change *	495€	70
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	What Customers Really Want	495€	70
REATIVITY & INNOVATION	Ideas Into Action *	495€	70
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DIVERSITY &	Cultural Competency *	495 €	70
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	Talk like a leader *	495 €	7
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TEAM BUILDING	Skillful Collaboration * Managing Teams *	495 €	700 0
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SELLING ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management *	1.495 €	450 EURO / KI
SELLING ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Opening the Sales Call *		
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BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Vorspecting & Territory Management * Selling Essentials: What to As & How to Listen * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Coaching for Performance * Balancing priorities * Business Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Mental Models * Real-World Project Management Solid Business Writing * Time Management *	2.446 ¢	4.000 €
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BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Vorspecting & Territory Management * Selling Essentials: What to As & How to Listen * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Coaching for Performance * Balancing priorities * Business Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Mental Models * Real-World Project Management Solid Business Writing * Time Management *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: What to Ask & How to Listen * Selling Essentials: Developing Clients for Life * Selling Essentials: Coaching for Performance * Balancing priorities * Business Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics coaching et al. Real-World Project Management Solid Business Writing * Time Management * The Art of Effective Communication * The Art of Effective Attitudes at Work Developing Positive Relationships at Work	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: What to Ask & How to Listen * Selling Essentials: Developing the Sales Call * Selling Essentials: Coaching Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Developing Clients for Life * Selling Essentials: Coaching for Performance * Balancing priorities * Business: Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Financial Intelligence * Mental Models * Real-World Project Management Solid Business Writing * Time Management * The Art of Effective Communication * The Art of Effective Relationships at Work Developing Regative Attudes at Work Developing Resitive Relationships at Work How to Manage Your Emotions * Meetings *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Vhat to Ask # How to Listen * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Coexing for Performance * Balancing priorities * Balancing priorities * Diversity Awareness Training * Ethics in the Workplace * Financial Intelligence * Mental Models * Real-World Project Management Solid Business Writing * Time Management * The Art of Effective Communication * The Art of Effective Actions * Work Developing Positive Relationships at Work How to Manage Your Emotions * Mettings *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: What to Ask & How to Listen * Selling Essentials: Developing the Sales Call * Selling Essentials: Coaching Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Developing Clients for Life * Selling Essentials: Coaching for Performance * Balancing priorities * Business: Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Financial Intelligence * Mental Models * Real-World Project Management Solid Business Writing * Time Management * The Art of Effective Communication * The Art of Effective Relationships at Work Developing Regative Attudes at Work Developing Resitive Relationships at Work How to Manage Your Emotions * Meetings *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Vhat to Ask # How to Listen * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Coexing for Performance * Balancing priorities * Balancing priorities * Diversity Awareness Training * Ethics in the Workplace * Financial Intelligence * Mental Models * Real-World Project Management Solid Business Writing * Time Anagement * The Art of Effective Communication * The Art of Effective Communication * The Art of Effective Relationships at Work Hove to Manage Your Emotions * Meetings * Adapting Your Leadership Style * Assertive Problem Solving * Navigating Difficult Conversations *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Opening the Sales Call * Selling Essentials: Networks & How to Listen * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Coaching for Performance * Balancing priorities * Business Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Financial Intelligence * Mental Models * Real-World Project Management Solid Business Writing * Time Management * The Art of Effective Communication * The Art of Effective Communication * Mental Models * Adapting Positive Relationships at Work How to Manage Your Emotions * Meeting * Adapting Your Leadership Style * Assertiveness Skills * Creative Problem Solving * Navigating Difficult Conversations * Effective Listening Skills *	2.446 € 3.495 €	4.000 € 6.000 €
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BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Opening the Sales Call * Selling Essentials: Networks & How to Listen * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Coaching for Performance * Balancing priorities * Business Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Financial Intelligence * Mental Models * Real-World Project Management Solid Business Writing * Time Management * The Art of Effective Communication * The Art of Effective Communication * Mental Models * Adapting Positive Relationships at Work How to Manage Your Emotions * Meeting * Adapting Your Leadership Style * Assertiveness Skills * Creative Problem Solving * Navigating Difficult Conversations * Effective Listening Skills *	2.446 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: What to Ask & How to Listen * Selling Essentials: Developing Clients for Life * Selling Essentials: Coaching for Performance * Balancing priorities * Business Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics Essentials: Coaching the Sales Call * Selling Essentials: Coaching the Sales Call * Balancing priorities * Business Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Financial Intelligence * Mental Models * Real-World Project Management Solid Business Writing * Time Management * The Art of Effective Communication * Meetings * Adapting Your Leadership Style * Assertiveness Skills * Creative Problem Solving * Navigating Difficult Conversations * Effective Ustening Skills	2.446 €	4.000 € 6.000 €
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BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Norspecting & Territory Management * Selling Essentials: What to Ask & How to Listen * Selling Essentials: Developing Clients for Life * Selling Essentials: Coaching for Performance * Balancing priorities * Business Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Financial Intelligence * Mental Models * Real-World Project Management Solid Business Writing * Time Management * The Art of Effective Communication * The Art of Influencing Others * Challenging Negative Attitudes at Work Developing Positive Relationships at Work How to Manage Your Emotions * Meetings * Adapting Your Leadership Style * Assertiveness Skills * Creative Problem Solving * Navigating Difficult Conversations * Productive Work Habits * Social Media at Work * Track of Influencing Conters * Coaching for Development *	2.446 € 3.495 €	4.000 € 6.000 €
BUSINESS ESSENTIALS	Selling Essentials: Understanding the Sales Cycle * Selling Essentials: Prospecting & Territory Management * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale * Selling Essentials: Coaching for Performance * Balancing priorities * Business Etiquette * Critical Thinking Skills * Diversity Awareness Training * Ethics in the Workplace * Mental Models * Real-World Project Management Solid Business Writing * Time Management * The Art of Effective Communication * The Art of Effective Communication * The Art of Influencing Others * Challenging Negative Attitudes at Work Developing Positive Relationships at Work How to Manage Your Emotions * Meteting * Adapting Your Leadership Style * Assertiveness Skills * Creative Problem Solving * Navigating Difficult Conversations * Effective Listening Skills * Ideas Into Action * Increasing Your Emotional Intellige	2.446 € 3.495 €	4.000 € 6.000 €
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